



Monthly News & Updates

August 5, 2026 | Issue
19

▶ Business Institute Presents



PowerBreakfast Meeting with Steven Knapp, President and CEO for Carnegie Museums

Friday, August 7, 2026
8:30am - 10:00am

Rivers Club
One Oxford Centre, 4th Floor
301 Grant Street
Pittsburgh, PA 15219

Join us as Steven Knapp discusses Carnegie Museums' commitment to strengthening connections with the communities it serves and expanding access to its four museums—Carnegie Museums of Art and Natural History, Kamin Science Center, and The Andy Warhol Museum.

Cost: \$25.00 Members, \$50.00 Non-members

Sponsored by: Duquesne Light Company

Please plan to attend!

[Click here to RSVP](#)



**PowerBreakfast Meeting with
Honorable Sara Innamorato, County Executive
for the County of Allegheny**

Friday, September 18 2026
8:30am - 10:00am

Rivers Club
One Oxford Centre, 4th Floor
301 Grant Street
Pittsburgh, PA 15219

Join us as we hear from the County Executive,
who will update us on the economic health of the
county and share her plans for Allegheny County. .

Cost: \$25.00 Members, \$50.00 Non-members

Sponsored by: Duquesne Light Company

Please plan to attend!

[Click here to RSVP](#)

SAVE THE DATE

2nd Annual Small Business and Nonprofit Symposium

Wednesday, September 30, 2026
HYATT house™ Pittsburgh Bloomfield/Shadyside
5335 Baum Boulevard
Pittsburgh, PA 15224

Program: 12:30pm - 5:00PM

Midweek Refresh/Happy Hour at Catapult
100 N. Sheridan Square, 4th Floor
Pittsburgh, PA 15206
5:00pm - 7:00pm

Invitations will be sent out in the coming weeks.

[Click Here for Sponsorship and Vendor Table Opportunities](#)

▶ Member Events



How To Do Business: Building Blocks For Success



Wed., August 19, 2026
4:00- 7:00 P.M.

**University of Pittsburgh Community
Engagement Center Hill District**
2007 Centre Avenue
Pittsburgh, PA 15219

*Rear entry on the Wylie Avenue side of the
Granada Theatre*

The Housing Authority of the City of Pittsburgh (HACP), Urban Redevelopment Authority of Pittsburgh (URA), S&T Bank, and the University of Pittsburgh Small Business Development Center for an informational session for small businesses.

The program will help business owners:

- Find out what financial, operational and technical assistance programs are available for businesses
- Obtain a clear understanding of the HACP's procurement contracting process and information on How To Do Business
- Receive information on current, upcoming and future contract opportunities
- Get information on capacity building programs and funding opportunities

For more information, please contact the HACP Procurement Department — 412-456-5116



Entrepreneurship Bootcamp

Own Our Own Bootcamp is designed to ignite your passion for innovation, creativity, and business acumen, and equip you with the tools for success.

The course educators are real-world business owners who have navigated the challenges of starting and scaling businesses as African American or other underestimated entrepreneurs.

**Foundational Business Principles | Real World Guidance |
Interactive Workshops | Networking**

Saturday, August 29th | 10am-6pm

Own Our Own Business Development Center
626 N Homewood Ave. • Pittsburgh, PA 15208

**Reserve
Your Seat
Today!**

Scan to register

**(\$75 tuition due with
registration)**

**Questions? – contact
info@ownourown.org**



Own Our Own is a social enterprise of The Oasis Project, the community outreach and economic development division of Bible Center Church.

The University of Pittsburgh Career Center invites the African American Chamber of Commerce of Western Pennsylvania member companies to participate in our Fall 2026 Career + Internship Fair.

This is an excellent opportunity for employers to connect with talented Pitt students seeking internships and full-time positions.

Pitt continues to attract an exceptional student population. Last year, our largest-ever first-year class was selected from nearly 65,000 applicants, and undergraduate enrollment increased 4.5% across all campuses. Pitt's national rankings have also risen to #69 among all U.S. universities and #35 among public universities, making this an outstanding opportunity to recruit top talent.

Fall 2026 Career + Internship Fair

Tuesday, September 15 – Engineering Day

Wednesday, September 16 – Computing, Information & Analytics Day

Thursday, September 17 – Arts & Sciences, Non-Profit & Public Service Day

· [!\[\]\(10f8862fc183b400327470ea85afe9ae_img.jpg\) Complete fair details and employer registration here](#)

Employer registration and payment deadline: August 28, 2026

We would greatly appreciate it if you could share this opportunity with your members through your newsletter, website, or social media. I've attached a promotional slide below that you're welcome to use.

If you or your members have any questions about the fair or recruiting at Pitt, please feel free to contact me at jeffporter@pitt.edu or schedule a Zoom meeting here: calendly.com/jep142.

Thank you for helping connect your member organizations with Pitt's outstanding students and graduates. We appreciate your partnership and support.

CAREER CENTER PRESENTS

Fall Career & Internship Fair 2026

SEPTEMBER 15

SEPTEMBER 16

SEPTEMBER 17

Engineering

Computing, Information
& Analytics

Arts & Sciences, Non-Profit
and Public Service

11a.m. - 3p.m.

William Pitt Union

EMPLOYER REGISTRATION NOW OPEN!



EXPLORE CONNECT ACHIEVE





THE TOM JOHNSON
BOYS' ACADEMY
OF THE MON VALLEY

The INVITES YOU TO
BOLD
SCHOLARSHIP DINNER



AN EVENING OF PURPOSE.
A LIFETIME OF IMPACT.

FEATURING GUEST SPEAKER



KEN MORRIS JR.

Descendant of Frederick Douglass and Booker T. Washington.
Internationally recognized lecturer, educator,
and social justice advocate.

WEDNESDAY, SEPTEMBER 16, 2026

VIP RECEPTION | 5:00 PM

DINNER PROGRAM | 6:00 PM

EDGEWOOD COUNTRY CLUB

100 Churchill Road | Pittsburgh, PA 15235

TOGETHER, WE BUILD OUTSTANDING LEADERS
and Fulfilling Dreams.



SCAN TO LEARN MORE
ABOUT OUR WORK,
RSVP, OR BECOME
A SPONSOR.

FOR MORE INFORMATION,

CONTACT:

STEFANI SMITH

(412) 599-1455

mytjba.org



Tom Johnson Boys' Academy



@tjhamonvalley



mytjba.org

Your support fuels potential. Your investment changes lives.

Auberle is a human services nonprofit serving over 5,000 individuals and families across Pennsylvania through housing, workforce development, behavioral health, foster care, and young adult programs. Since 1952, Auberle has continued to deliver strong outcomes; for example, last year Employment Institute graduates generated \$5.2M in wages, and 98% of families in the HOPE housing program moved into permanent housing.

As a chamber member, your business has the opportunity to support this life-changing work. Auberle invites you to join the Investors Circle, a partnership that includes visibility through sponsorship of our annual Voices Carry fundraiser, access to the award-winning Employment Institute, and meaningful ways to support our neighbors across all of our programming.

We're currently inviting businesses to get involved in two ways:

- **Investors Circle** – A partnership opportunity that offers visibility, engagement, and community impact
- **Voices Carry Sponsorships** – Our 22nd annual fundraiser will take place on October 6th at the Westin Hotel in downtown Pittsburgh. The event features an incredible lineup including Scott Blasey, Melinda Colaizzi, Bill Deasy, and Joe Grushecky, along with many more. Sponsorships range from \$5,000–\$20,000 and include brand visibility, co-marketing opportunities, and access to a network of 400+ business, government, and community leaders.

Please feel free to reach out to Jennifer Ploskina (jenniferp@auberle.org) or me directly (carringtonw@auberle.org).



Join the Auberle Investors Circle

Invest in the region. Grow your staff. Engage your team.

Power your business while strengthening individuals, families, and communities across Pennsylvania. Your support fuels collaborative, holistic human services, all while growing your organization through Auberle's award-winning Employment Institute.



Partnership levels serve as flexible guidelines and can be tailored to meet your organization's unique goals.

\$100,000 | Titanium Business Partner

- Includes *Annual Voices Carry Fundraiser Premier Sponsorship*
- **All Star Banquet Tickets** to celebrate and support Auberle's program participants
- (2) 10-person **team volunteer days** at the agency
- Access to **Auberle's Employment Institute services**
- Prominent recognition on **website** and **annual report**

\$50,000 | Platinum Business Partner

- Includes *Annual Voices Carry Fundraiser Spotlight Sponsorship*
- **All Star Banquet Tickets** to celebrate and support Auberle's program participants
- (1) 10-person **team volunteer day** at the agency
- Access to **Auberle's Employment Institute services**
- Prominent recognition on **website** and **annual report**

Each Business Partnership includes access to Auberle's **Employment Institute** to help fill job openings and strengthen talent pipelines.

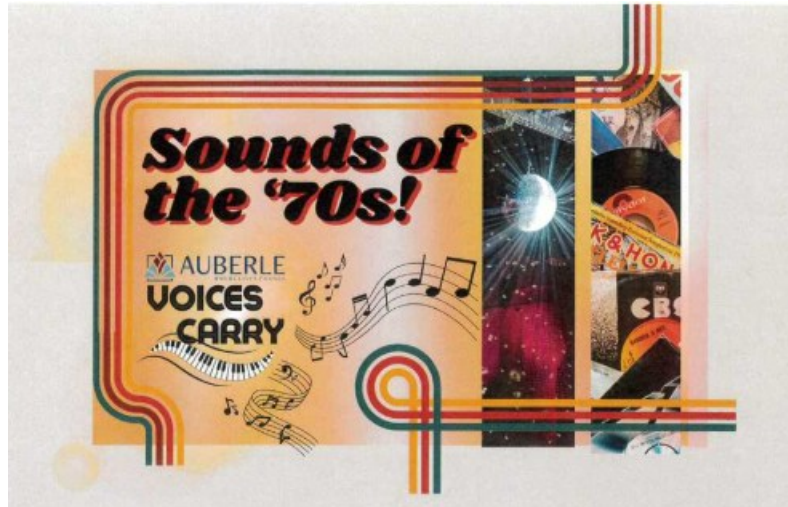
Learn about the Employment Institute at www.auberle.org/workforce-development



\$25,000 | Gold Business Partner

- Includes *Annual Voices Carry Fundraiser Rockstar Sponsorship*
- **All Star Banquet Tickets** to celebrate and support program participants
- (1) 5-person **team volunteer day** at the agency
- Access to **Auberle's Employment Institute services**
- Prominent recognition on **website** and **annual report**

412-673-5800 | www.auberle.org | auberledevelopment@auberie.org



Voices Carry 2026 Sponsorship Packages Event Date: Oct 6, 2026			
Rockstar: \$20,000 20 event tickets at reserved table with premium seating Prominent recognition on event website Social Media mentions and links to company website Prominent recognition on event t-shirts Prominent recognition in event program and event signage Automatic sponsorship of Auberle's All Star Banquet and five event tickets Recognition in Auberle's Annual Report Company representative to speak on stage at event	Headliner: \$15,000 10 event tickets at reserved table with premium seating Recognition on event website Social Media mentions and links to company website Recognition on event t-shirts Recognition in event program and event signage Automatic sponsorship of Auberle's All Star Banquet and five event tickets Recognition in Auberle's Annual Report Company representative to speak on stage at event	Main Stage: \$10,000 10 event tickets at reserved table with premium seating Recognition on event t-shirts Recognition in event program and event signage Automatic sponsorship of Auberle's All Star Banquet and five event tickets Recognition in Auberle's Annual Report Company representative to speak on stage at event	Opening Act: \$5,000 10 event tickets at reserved table Recognition on event t-shirts Recognition in event program and event signage Automatic sponsorship of Auberle's All Star Banquet and five event tickets Recognition in Auberle's Annual Report



OCTOBER 28
5:30PM-9:30PM

CIRCUIT CENTER
SOUTH SIDE



2026 POWER of WORK AWARDS

NOMINATE | Three Award Categories

We are eagerly accepting nominations for the following award categories:



CHAMPION
(C-Suite)
Leading with Vision,
Inspiring Excellence



INNOVATION
Redefining
Possibilities Through
Creativity



TRAILBLAZER
Breaking Barriers,
Creating Opportunity

NOMINATE NOW!

The Power of Work Awards is a celebration of individuals, teams, and organizations that are creating opportunities and removing barriers for a diverse workforce.

Review our sponsorship opportunities and secure tickets today!

www.goodwillswpa.org/powerofwork



UNDERSTANDING & OBTAINING DIVERSITY CERTIFICATIONS

ATTENTION SMALL BUSINESS OWNERS

STAY CURRENT AND BE PREPARED FOR OPPORTUNITIES

New, existing and upcoming supplier diversity opportunities are a certification away. Check your certifications and stay current and prepared for the next big opportunity!

MBE Certification of Minority-owned Businesses (Pennsylvania - DBE Certification Management System)

Go to:

paucp.dbesystem.com

WBE Certification for Women-owned Businesses (Pennsylvania - DBE Certification Management System)

Go to:

paucp.dbesystem.com

WBENC Women's Business

Enterprise National Council; Go to:

www.wbenc.org

NMSDC National Minority Supplier Diversity Council; Go to:

www.nmsdc.org

EMSDC Eastern Minority Supplier

Diversity Council; Go to: emsdc.org

MWBE Certification for Minority & Women-owned Business Enterprise (Pennsylvania - DBE Certification Management System) Go to:

paucp.dbesystem.com

DBE Certification for Disadvantaged Business Enterprise (Pennsylvania - DBE Certification Management System) Go to:

paucp.dbesystem.com

DGS Pennsylvania's Department of General Services; Go to:

dgs.pa.gov

City of Pittsburgh; Go to:

pittsburghpa.gov

Allegheny County; Go to:

www.alleghenycounty.us

▶ **Spotlight Your Business**

Spot on Business 1

Put Your Business In The Chamber's '2026 Spotlight'

Learn more about this opportunity to showcase your business by sponsoring a Chamber Business Institute Program. 2026 sponsorships are available.

▶ **Share Your News**

Share Your 2026 News, Events, and Hiring Opportunities

Are your sales up, have you opened a new office, are you hiring new staff members, or have an upcoming event? Your Chamber wants to share your 'Good News' with other Members in our monthly Newsletter.

Learn more at 412-392-0610 or AfricanAmericanChamberInformation@aaccwp.com

▶ Miscellaneous News

SCAM ALERT

If you receive this email it is a scam!

Hello,

I believe you are doing well.

Your details have been forwarded to me by one of my colleagues, Joel. I'm glad to help you with the pricing & additional details.

We will deliver you 1,000+ Registrants/Members from African American Chamber of Commerce of Western Pennsylvania 2026.

Each record of the list contains: Contact Name (with First name and last name), Emails, Company Name, URL/Website, Phone Number, Job Title/Designation, Address.

Price: \$299

Data Quality and Guarantee terms:

- List is delivered in CSV/Excel format.
- It contains all verified & updated contacts only.
- Unlimited Use: You can use it for multiple campaigns.
- These data you can use for multiple marketing activities including email campaigns, Networking, paid online targeting, advertising, promotions, newsletters and more.
- Delivery of list within 2-3 business days upon receipt of payment.
- 95%+ Accuracy/Deliverability Rate.

Let me know your thoughts on this so that I can send over the Invoice/Payment Link to proceed.

We strive for customer satisfaction, where every investment should yield substantiated returns.

I would appreciate your timely response.

Gavin Roach
Sr Sales Analyst
<https://avtmetrix.com/>

Chamber Social Media Sites

The African American Chamber of Commerce of Western Pennsylvania has a new social media sites.

- Please [click here](#) to follow us on Facebook!
- Please [click here](#) to follow us on Instagram!
- Please [click here](#) to follow us on TikTok!

Certificate Form

Sign up here and include your certifications and qualifications. This makes it easier to track when your certifications start and expire. Our system will also send reminders before any certifications are due to expire. [Click here to sign up!](#)

Request for Proposals (RFP)

Sign up here to be included in the Request for Proposal (RFP) process. Joining the list makes it easier for corporations and vendors to find you and connect with you for potential business opportunities. [Click here to sign up!](#)

The Controller's office is releasing the 2025 Popular Annual Financial Report, a brief, user-friendly snapshot of everything you need to know about the City's finances. You can read the full report here: [2025 Popular Annual Financial Report \(PAFR\)](#). The Controller's office distributes the PAFR to Pittsburgh companies, community groups, colleges and universities, government entities and a variety of other organizations. In addition to providing information on City finances and government operations, this report also helps demonstrate what makes Pittsburgh a great place to live, study, and work.

Please feel free to share the PAFR on your socials and tag our office:

Facebook: <https://www.facebook.com/PittsburghController>

Instagram: <https://www.instagram.com/pghcontroller>

X: www.x.com/pghcontroller



Your Team Has Evolved. *Have Your Headshots?*

From new hires and leadership updates to a full brand refresh, professional headshots help your people make the right first impression.

FOR INDIVIDUALS, SMALL BUSINESSES & CORPORATE TEAMS

GUIDED & NATURAL

Expert direction for confident, approachable portraits that feel authentic.

FLEXIBLE & CONVENIENT

On-location headshot stations or private studio sessions that fit your schedule.

CONSISTENT & POLISHED

Professional imagery that elevates your brand and creates a unified first impression.

SCHEDULE A COMPLIMENTARY
HEADSHOT CONSULTATION

The confidence your team communicates begins before anyone says a word.

Life Camera Soul
— PHOTOGRAPHY —

412.550.4748 | Jordan@LifeCameraSoul.co | [@Life_Camera_Soul_Photo](https://www.instagram.com/Life_Camera_Soul_Photo) | [LifeCameraSoul.co/Branding](https://www.LifeCameraSoul.co/Branding)



— FOR EMPLOYERS · FOR EMPLOYEES

Reduce payroll taxes. Improve employee benefits. *\$0 out of pocket.*

The Preventive Care Benefit Program (PCBP) helps businesses save on payroll taxes while giving employees better health coverage — at no cost to either side.

FOR EMPLOYERS

What you save

- 01 Up to **\$1,186** in net FICA savings per W-2 employee, per year
- 02 Lower taxable payroll, reducing **FICA liability**
- 03 Fully managed and compliant via third-party administrators

\$1,186 up to - net annual savings per employee

FOR EMPLOYEES

What they receive

- 01 Telehealth & virtual primary care
- 02 Mental health support and therapy
- 03 24/7 urgent care access
- 04 Preventive screenings
- 05 Prescriptions & wellness services
- 06 **\$0 copays** - zero out-of-pocket
- 07 Free CBC / CMP blood panel — after 90 days

MECHANISM + OUTCOMES **One wage reduction. Two outcomes.**

MECHANISM

Pre-tax wage reduction

A **Section 125** cafeteria plan moves the wellness contribution to pre-tax dollars, lowering FICA-taxable payroll. A **post-tax \$105** reimbursement then restores take-home pay so the employee is whole.

EMPLOYER OUTCOME

Net FICA savings

Net FICA savings on the reduced payroll base, after program administration fees.

EMPLOYEE OUTCOME

Funded wellness benefits

Pre-tax dollars fund the benefits directly — with no cut to take-home pay.

100% COMPLIANT

IRC §125

\$105

\$108

\$213.68

ACA

Built on established cafeteria-plan and preventive-care provisions.

WHY COMPANIES DO THIS

Four reasons it works.

- ✓ Immediate payroll tax savings
- ✓ Better benefits, happier employees
- ✓ No cost to implement
- ✓ No disruption to existing health plans



SCHEDULE A CALL

Scan to see how much your company can save.

AACCWP

REFERRAL PARTNER

information@aaccwp.com



Jill Yahnite



Cut Through the AI Hype.

TURN IT INTO A SALES ADVANTAGE.

SalesXpert AI Integration™ helps sales leaders turn AI into measurable improvements across coaching, lead generation, and productivity, without complexity or disruption. We *don't just recommend AI tools. We integrate them into how your sales team operates.*

Focus Areas

Coaching

Ensure every rep receives specific, actionable coaching tied to the behaviors that drive your sales goals.

Lead Generation

Align targeting to your ideal client and personalize outreach to drive more qualified conversations

Productivity

Reduce administrative burden by automating tasks and activity tracking, keeping sellers focused.

How it Works

1: AI Readiness Assessment

Identify where AI can most effectively improve coaching, lead generation, and productivity.

2: Prioritized, Vetted Recommendations

Align proven AI tools to your sales process, selected from trusted vendors to eliminate trial-and-error.

3: Implementation & Adoption Support

Configure tools, train teams, and reinforce usage through playbooks and ongoing impact reviews.

4: Sales AI Policy Development

Establish clear guidelines to ensure responsible, consistent AI use across your sales organization.

[Click on a Free AI Readiness Assessment.](#)

Gain a clear view of where AI in sales can make the biggest impact.

jyahnite@salesxceleration.com 412.983.1869

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[Click here for more Information](#)

The Hidden Cost of Caregiver Stress

Many employees are balancing their careers with the responsibility of caring for aging parents, spouses, children with special needs, or other family members. While these responsibilities occur outside the workplace, their impact is often felt throughout the organization.

Caregivers frequently face competing demands on their time, unexpected emergencies, and ongoing emotional stress. As a result, employers may experience increased absenteeism, reduced productivity, higher healthcare utilization, and greater turnover risk.

Because caregiving challenges are often personal and rarely discussed openly, many organizations underestimate how many employees are affected. Yet as the population ages, caregiver responsibilities are becoming increasingly common across all workforce demographics.

Forward-thinking employers are beginning to view caregiver support as a workforce strategy rather than simply an employee benefit. Flexible work arrangements, employee assistance programs, mental health resources, and caregiver support services can help employees better manage their responsibilities while remaining engaged and productive.

Organizations that recognize and address caregiver stress may be better positioned to improve retention, support employee well-being, and strengthen overall workforce performance. The hidden cost of caregiver stress extends beyond the individual. For employers, it represents a growing workforce challenge that deserves greater awareness and a proactive response.

The hidden cost of caregiver stress extends beyond the individual. For employers, it represents a growing workforce challenge that deserves greater awareness and a proactive response.

The African American Chamber of Commerce offers its members access to My Benefit Advisor as a solution for employee benefits, including voluntary offerings. For more information about My Benefit Advisor, visit our website at aacc.mybenefitadvisor.com or contact Craig Pritts at (800) 377-3539.



In the New Pittsburgh Courier

Congratulations to member Marimba Milliones for helping to orchestrate \$1 million grant for New Granada Theater Phase II renovations.

[Congratulations](#) to members Emeka Onwugbenu, Michael Pattillo, and James Williams III for being a Men of Excellence Honoree.

Thank you to member Tammy Thompson on her article regarding "The administration influencing some to halt funding for black home buyers"

[Congratulations](#) to member Dollar Bank for winning the Community Champion Award from the Pittsburgh Black Media Federation.

[Congratulations](#) to member New Pittsburgh Courier for winning the Public Affairs/Government Award from the from the Pittsburgh Black Media Federation.

[Congratulations](#) to member Urban League of Greater Pittsburgh for announcing new members to its Board of the Directors. The new members are Samantha Hartzman, Robert Hobson, member Katharine Kelleman, and Eris Symms.

In the Pittsburgh Business Times

Thank you to members David Holmberg, Bill Demchak, and Audrey Russo for being panelist at Vibrant Pittsburgh's Executive Convening on Workforce, Place and Competitiveness.

[Congratulations](#) to member Giant Eagle on being purchased by Kroger for \$1.65 billion. Giant Eagle says brand and headquarters will remain.

[Congratulations](#) to member Allegheny Health Network for their completion of planned affiliation with Heritage Valley Health System.

Thank you to members Highmark Health and UPMC for their \$45 million investment to the City of Pittsburgh.

[Congratulations](#) to member Pittsburgh Penguins for their successful sale of the team to the Hoffman Family.

Career Opportunities

Erie Insurance

We will support you. We have a long tradition of trust and collaboration between our company and the agents who represent us. We value the relationships, celebrate agents' successes and seek agent input on lots of things from products and marketing to technology and business processes. Learn more about the team, training and resources that you'll get as an ERIE agent.

<https://www.erieinsurance.com/become-an-agent>

Logix Guru

Sales Leader – Software Development & IT Staffing

Murrysville, PA (Greater Pittsburgh) | Full-Time

Logix Guru is looking for an experienced Sales Leader to join our growing team and help expand our Software Development and IT Staffing business.

For over 25 years, Logix Guru has been a trusted technology partner, helping organizations with IT staffing, software development, cloud engineering, data analytics, and digital assurance solutions. We work with leading companies across healthcare, banking, manufacturing, life sciences, and technology.

As our Sales Leader, you will play a key role in driving revenue growth by identifying new opportunities, building strong client relationships, and leading the sales process from prospecting through closing. You will collaborate closely with our technical teams to deliver solutions that address real business challenges.

What You'll Do:

Develop and execute sales strategies to grow our IT Staffing and Software Development services.

Build relationships with enterprise clients, decision-makers, and strategic partners.

Identify, qualify, and close new business opportunities.

Partner with delivery teams to create effective technology solutions.

Achieve sales goals while representing Logix Guru's values and commitment to excellence.

What We're Looking For:

Proven experience in IT services, software development, staffing, or technology consulting sales.

Strong understanding of technology solutions and staffing models.

Excellent communication, relationship-building, and negotiation skills.

A self-driven, entrepreneurial mindset with a passion for growth.

Why Join Logix Guru?

25+ years of proven success in the technology industry.

Opportunity to work with respected organizations and enterprise clients.

A collaborative culture where your ideas and contributions make an impact.

Strong growth potential within a growing global organization.

If you are a motivated sales professional looking for an opportunity to build relationships, drive growth, and make a meaningful impact, we would love to connect with you.

Logix Guru

Enterprise Sales Executive – IT Staffing & Digital Engineering

Murrysville, PA (Greater Pittsburgh) | Full-Time

Logix Guru is seeking a motivated and experienced Enterprise Sales Executive to join our growing team and help expand our IT Staffing and Digital Engineering solutions.

Since 2000, Logix Guru has been a trusted technology partner, delivering solutions in Application Engineering, Cloud Engineering, Data & Analytics, DevOps, Low Code Development, and Digital Assurance to organizations across healthcare, finance, manufacturing, and software industries.

As an Enterprise Sales Executive, you will focus on identifying new business opportunities, building relationships with key decision-makers, understanding client challenges, and delivering tailored technology solutions that create measurable value.

This role is ideal for a sales hunter who enjoys building pipelines, developing enterprise relationships, and consistently exceeding sales goals.

Key Responsibilities:

Identify and develop new business opportunities through prospecting, networking, referrals, and market research.

Build relationships with C-level executives, hiring managers, and key stakeholders.

Manage the full sales cycle, including presentations, proposals, negotiations, and closing.

Develop account strategies and create solutions aligned with client business needs.

Partner with technical teams to ensure successful delivery and client satisfaction.

Maintain a strong sales pipeline and achieve revenue targets.

What We're Looking For:

Proven success in consultative sales within IT services, software development, staffing, or technology solutions.

Strong understanding of IT/Digital Engineering solutions and the ability to communicate business value.

Excellent communication, presentation, and negotiation skills.

Self-driven, relationship-focused, and comfortable working independently.

Experience selling IT solutions in the Pittsburgh market is a plus.

Experience in healthcare, financial services, or IT staffing is highly preferred.

Why Join Logix Guru?

Over 25 years of success in the technology industry.

Opportunity to work with leading organizations across multiple industries.

Competitive salary, commission structure, and benefits package.

Collaborative environment with strong growth opportunities.

Health, dental, and vision insurance, SIMPLE IRA matching, paid time off, and holidays.

If you are a results-driven sales professional who enjoys building relationships and winning new business, we would love to hear from you.

For more information [click here](#)

Nazareth Prep

HS English Teacher

HS Math Teacher

HS Science Teacher

HS Social Studies Teacher

Internship Program Manager

Licensed Social Worker

School Counselor and Student Support Coordinator

Van Driver and School Bus Driver

HS Basketball Assistant Coach

[Click Here to Apply](#)

Holy Family Institute

Overnight Youth Care Worker

Overnight Youth Counselor

Clinician

Security Specialist (2-10pm shift)

[Click Here to Apply](#)

Kind regards,

Maritza Rivera, MHA

Human Resource Specialist

Holy Family Institute

Cell: 412-584-4534

Fax: 412-415-8461

Pittsburgh Community Broadcasting

Pittsburgh Community Broadcasting, home to 91.3 WYEP and 90.5 WESA, is looking for an experienced Human Resources & Administration Manager to help cultivate an engaged, collaborative, and high-performing workplace while supporting the mission of independent public media.

This is more than a traditional HR role. You'll serve as a trusted advisor to leaders, a resource for employees, a partner to our union, and a key contributor to the operational success of our organization. You'll also play an important role in supporting our Board of Directors and helping ensure the administrative excellence that allows our teams to focus on creating exceptional journalism and music programming for our community.

We provide competitive salaries in an affordable city. The minimum compensation for this position is \$55,000, commensurate with experience and ability. Our full-time exempt employees also get access to an extensive benefits package, including a 403(b) retirement plan with 6% company match, medical, dental and vision, three weeks of vacation, sick time, 10 company holidays and 12 weeks of paid new parent leave. We invest in the professional growth of our team, encouraging continuing education and participation in conferences and seminars.

Want to know more?

We believe a strong organization includes employees from a broad range of backgrounds, with different skills, experiences, and passions. And if you don't meet every position qualification, but you have a story to tell, we'd still like to hear it. Please apply and tell us more about yourself. Visit our [careers page](#) to get more details and to apply.

Pittsburgh Community Broadcasting

90.5 WESA is looking for a Digital Producer who is passionate about storytelling, audience engagement, and digital journalism. This role is at the center of our digital strategy, helping bring the work of 90.5 WESA, Pittsburgh's NPR News Station, and 91.3 WYEP, one of the country's premier music stations, to audiences across multiple platforms.

What We're Looking For

We're searching for someone who thrives in a fast-moving newsroom and enjoys finding new ways to connect audiences with meaningful journalism and music.

Join Our Team

We know that outstanding candidates don't always meet every qualification on paper. If you're excited about this opportunity and believe you'd make a meaningful contribution to our team, we encourage you to apply.

Help us tell the stories and share the music that connect communities in Southwestern Pennsylvania. We'd love to hear from you. Please apply and tell us more about yourself. Visit our [careers page](#) to get more details and to apply.

Pittsburgh Regional Transit

Pittsburgh Regional Transit is seeking a Assistant Director of Claims to investigate, evaluate, and supervise all Public Liability and Workers' Compensation claims made against Port Authority of Allegheny d/b/a Pittsburgh Regional Transit (PRT). Negotiates and settles claims where appropriate. Maintains overall responsibility for the general supervision and management of personnel, functions and procedures employed within the Claims Department to ensure that all decisions are fiscally sound and provide customers with the highest level of service. Coordinates and oversees the use of Risk master Claims Management System or other designated claims management software system within the Department.

Essential Functions:

- Supervises and manages the personnel, functions, and procedures employed in the Claims Department.
- Coordinate and oversee the use of Riskmaster Claims Management System or other designated claims management software system within the Department. Review closed claims in Riskmaster to ensure that all fields are properly completed. Review and input new lawsuit information into the system.
- Coordinates and supervises the handling of legal files with both in-house and outside counsel. This includes gathering additional information to be used during trial. Meeting with in-house and outside counsel to review medical documentation, employee information, equipment data and making decisions and recommendations, within delegated Limits of Authority, on whether to settle a case or continue with litigation.
- Maintains a 24-hour emergency call status with assistance from Claims Department supervisors on accidents involving injury or property damage; conducts on-the-scene preliminary investigation of accident severity, when warranted; prepares preliminary reports of all serious accidents.

(Annual Salary \$86,900 - \$108,600)

We offer a comprehensive compensation and benefits package. Interested candidates should forward a cover letter (with salary requirements) and resume to:

Missy Ramsey
Employment Department
345 Sixth Avenue, 3rd Floor
Pittsburgh, PA 15222-2527
MRamsey@RidePRT.org
EOE

Pittsburgh Regional Transit

Pittsburgh Regional Transit is seeking a Assistant Director of Railcar Maintenance to Manage and coordinate all aspects to the Railcar maintenance functions including vehicle running and heavy repairs, vehicle cleaning, daily vehicle servicing, and the coordination of building maintenance for the Port Authority of Allegheny County d/b/a Pittsburgh Regional Transit (PRT). Responsible for Pennsylvania Department of Transportation, Electric Mass Transit Inspection and scheduled preventive maintenance programs and the development of a long-term work plan. Monitors program performance and maintenance of inspection records. Responsible for all activities of Vehicle Overhaul program; including development of long-term work plan, development of new overhaul procedures, production, and submittal of monthly program statements. Monitors program performance and maintenance of overhaul records. Investigates and resolves employee relations issues, conducts performance reviews, training, and development of front-line supervisors, and conducts first step grievance hearings for section grievances submitted. Implements and monitors programs developed by PRT and the Railcar Maintenance Management Team to improve maintenance related issues including safety, attendance, reduction of road, equipment, and parts failures. Assists in the preparation and monitors department operating budget. Makes necessary operational adjustments to maintain close adherence to same.

Essential Functions:

- Responsible for all daily maintenance-related activities such as vehicle running and heavy repairs, vehicle cleaning, daily vehicle servicing, and the coordination of building maintenance.
- Responsible for Pennsylvania Department of Transportation, Electric Mass Transit Inspection and scheduled preventive maintenance programs and the development of a long-term work plan. Monitors program performance and maintenance of inspection records.
- Responsible for all activities of Vehicle Overhaul program; including development of long-term work plan, development of new overhaul procedures, production, and submittal of monthly program statements. Monitors program performance and maintenance of overhaul records.

(Annual Salary (\$78,300 - \$117,400))

We offer a comprehensive compensation and benefits package. Interested candidates should forward a cover letter (with salary requirements) and resume to:

Missy Ramsey
Employment Department
345 Sixth Avenue, 3rd Floor
Pittsburgh, PA 15222-2527
MRamsey@RidePRT.org
EOE

Pittsburgh Regional Transit

Pittsburgh Regional Transit is seeking a Service Development Intern to support the Port Authority of Allegheny County d/b/a Pittsburgh Regional Transit (PRT) short- and medium-term transit planning activities, including the Bus Line Redesign project, case study, and peer agency research, annual reporting requirements, and cross-agency collaboration within Pittsburgh Regional Transit's Planning & Service Development Department. Intern positions at PRT are seasonal positions and will be limited to a maximum of 16 weeks of employment, with a cap of 29.5 hours per week. Additionally, this position is fully in-person at PRT's Downtown administrative offices, along with some field work across PRT's service area.

Essential Functions:

- Supports regular service planning activities:
- Drafts and reviews portions of PRT's Annual Service Report.
- Drafts and reviews PRT's Service Standards.
- Attends meetings with other teams at PRT and support cross-team research and collaboration efforts.
- Evaluates existing route performance relative to service standards.

We offer a comprehensive compensation and benefits package. Interested candidates should forward a cover letter (with salary requirements) and resume to:

Patience Baker
Employment Department
345 Sixth Avenue, 3rd Floor
Pittsburgh, PA 15222-2527
PBaker@RidePRT.org
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QUALIFICATIONS

- ✓ Strong leadership, scheduling, and project coordination skills
- ✓ Experience managing construction site operations and subcontractors
- ✓ Knowledge of construction safety standards and industry best practices
- ✓ Ability to read and interpret blueprints and technical specifications
- ✓ Excellent communication, organizational, and problem-solving abilities
- ✓ Proven experience in construction management or site supervision
- ✓ Ability to work collaboratively in a fast-paced field environment
- ✓ OSHA certification and valid driver's license preferred
- ✓ High school diploma or equivalent required; additional technical education is a plus

KEY RESPONSIBILITIES

- Oversee daily jobsite operations and construction activities
- Coordinate subcontractors, vendors, and field personnel
- Ensure projects remain on schedule and within quality standards
- Maintain compliance with safety regulations and company policies
- Review and interpret blueprints, specifications, and project plans
- Conduct site inspections and monitor construction progress
- Resolve onsite issues and communicate updates with project teams
- Maintain professional relationships with clients, inspectors, and stakeholders
- Support quality control documentation and reporting requirements



PREFERRED QUALIFICATIONS

- Experience serving as a Quality Control Manager on commercial or government projects
- Ability to obtain or complete the U.S. Army Corps of Engineers Construction Quality Management for Contractors certification (2-day training provided by employer if needed)

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WHAT YOU'LL DO

EXECUTIVE & STRATEGIC SUPPORT

- Prepare presentations, reports, and confidential materials
- Manage executive schedules, priorities, and travel
- Act as a key liaison between leadership and teams



OPERATIONS & BUSINESS SUPPORT

- Oversee daily office/lab operations
- Coordinate vendors, equipment, and facility needs
- Assist with budgeting and expense tracking



DATA & PROCESS COORDINATION

- Maintain project tracking and research databases
- Organize documentation and internal resources
- Improve systems, workflows, and efficiency



WHAT WE'RE LOOKING FOR

- ✓ Bachelor's degree (or equivalent experience)
- ✓ Experience supporting executives or leadership teams
- ✓ Strong Microsoft Office skills (Excel, PowerPoint, Word)
- ✓ Highly organized with strong attention to detail
- ✓ Excellent communication & professionalism
- ✓ Ability to handle confidential information
- ✓ Self-starter with a desire to grow

Why You'll Love This Role



CLEAR PATH FOR
CAREER ADVANCEMENT



WORK CLOSELY
WITH SENIOR LEADERSHIP



BE PART OF INNOVATION
& STRATEGIC INITIATIVES



MAKE A REAL IMPACT
IN A GROWING ORGANIZATION

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FYI

Interested in Business Property in Allegheny County? Learn about property for sale in Allegheny County, property taxes, and property assessments. Go to: realestate.alleghenycounty.us



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<https://www.pts.edu/>

Mike Barnes

Roux Orleans

<https://www.facebook.com/RouxOrleansCatering>

Lorenzo E. Boone, MA, MFA

Gold Pyramid Screen and Stage LLC

<https://www.goldpyramidproductions.com/>

Shan Felder

MIND Growth Solutions

<https://www.mind-growthsolutions.com/>

Delvina Morrow

YMUai / Delvina Morrow LLC

<https://ymuai.com/>

Sheila Rawlings

Tom Johnson Boys Academy of the Mon Valley

<https://mytjba.org/about-the-tjba/>

Brittany Remington

The Wow Booth Company

<https://www.wowboothco.com/>

Aaron & Tamaira Ridgely

Ridgely Home Services

<https://www.ridgelyhomeservices.com/>

Blair William

BAW CPA, LLC

bawcpa@hotmail.com

SUPPORTING MEMBERS

Lexie Arnold

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<https://coexperiences.com/>

Shea Murtaugh

Hoffman Murtaugh

<https://hoffmannmurtaugh.com/>

David Ombres

T-Mobile for Nonprofits

<https://www.t-mobile.com/>

Jill Yahnite

Sales Xceleration

<https://salesxceleration.bullseyelocations.com/salesxceleration/pittsburgh/pa/jill-yahnite-pittsburgh-pa-28177918>

ASSOCIATE MEMBERS

LaNa Al-Amin

Independent Electrical Contractors Foundation

www.iec-foundation.org

Caleb Knudsen

Catholic Charities of the Diocese of Pittsburgh

<https://ccpgh.org/>

Darla Pool

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www.auberle.org

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